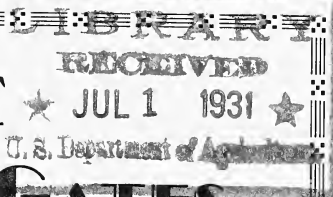


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

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PRICE LIST

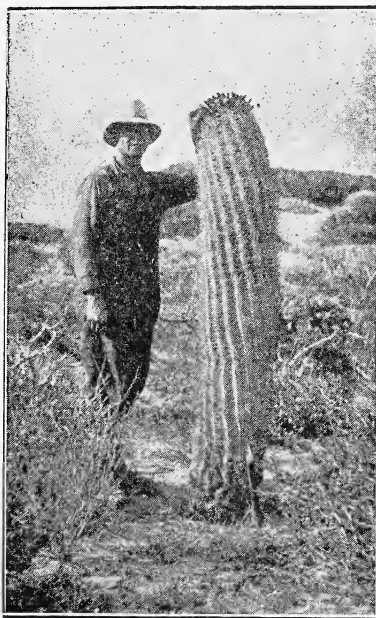


HOWARD E. GATES

*Collector of Cacti in the Western States
and Lower California, Mexico*

**119 South Illinois Street
Anaheim, California**

June 1, 1931



A list of attractive, healthy, cactus plants, priced with free delivery to any part of the United States. Minimum order \$1.00.

— Visitors —

We are sorry we cannot invite visitors to call at the nursery without an appointment, as half of our time is spent in the desert.

Be sure to read the back page too.

General List

* * * *

Coryphantha deserti—

(Neomammillaria deserti) A small biscuit shaped plant, white spines sprinkled with straight dark ones, pink flower15, 25, 35, 50c

Coryphantha recurvata—

(Neomammillaria recurvata) Ball shaped, yellow spines, yellow flowers, one of the largest of the Coryphanthas. Rare.50c to \$1.50

Dolichothele sphaerica—

A small light green plant with large yellow blossoms15, 25c

Echinocactus polycephalus—

Large heads with long grey spines. Singles 25, 35, 50c. Clusters 50c up

Echinocereus barthelowanus—

A rare Mexican plant from Magdalena Island\$2.50

Echinocereus engelmannii—

(Hedgehog cactus) A cluster cactus with multi-colored, straight spines, large magenta flower. Easy to grow. Our plants come from a mountain section where the plants are dwarfed and the spines richly colored.Singles 15, 25c. Clusters 25c to \$1.50

Echinocereus mojavensis—

Clusters of green "pickles" with white or gray spines. Red flower. Singles25, 35c. Clusters 25c up

Echinocereus rigidissimus—

The true rainbow cactus of Arizona. Short, highly colored spines, large pink flowers25c, 35c, 50, 75c

Echinocereus viridiflorus—

(Echinocactus cylindraceus) The pretty, red spined, Western barrel cactus. Easy to grow25, 35, 50, 75c up

Ferocactus Johnsonii—

(Echinocactus johnsonii) A small round, straight spined plant. Spines, from white through red to purple. Flower red 15, 25, 35, 50c up

Ferocactus johnsonii, dark form—

Some call this another species. We think it is a soil variation. Spines lavender gray, flower yellow with red blotches at base of petals15, 25, 35, 50, 75c

Hamatocactus setispinus—

(Echinocactus bicolor) An attractive, small, short spined cactus from Texas. Easy to grow 15, 25, 35c

Lophophora Williamsii—

The peyote or mescal button. Used in Indian ceremonials. A very strange plant25, 35c

Wholesale Price List

HOWARD E. GATES,

119 S. Illinois St., Anaheim, Calif.

June 1, 1931.

Coryphantha deserti	5, 10, 15, 25c each
Echinocereus engelmannii, single	3, 5, 7½c each
Echinocereus engelmannii, double	10, 15c each
Echinocereus engelmannii, clusters	15c up
Echinocereus mojavenis, Rooted cuttings	10, 15c each
Echinocereus mojavenis, clusters	25c up
Ferocactus acanthodes	10, 15, 25, 30, 50c up each
Ferocactus johnsonii, pink or red spines	5, 10, 15, 25c each
Ferocactus johnsonii, lavender gray spines	5, 10, 15, 25c each
Opuntia basilaris	5, 10, 15, 25c each
Opuntia erinacea	5, 10, 15, 25c each
Opuntia parishii, Rooted cuttings	10c each
Opuntia Santa Rita, Rooted pads	20c each

The above are usually on hand in quantity. We can furnish small lots of the other species on our general list at about one half price.

TERMS

Minimum order \$5.00, Cash please. All plants bare root. Careful packing free. F.o.b. Anaheim. Shipped express collect unless otherwise ordered.

- Neomammillaria grahami**—
(Mammillaria microcarpa). White spined, few dark fish hooks, pink flower, red fruit15, 25c
- Neomammillaria heyderi**—
The Devil's pincushion. White flowers. Red fruit25c
- Neomammillaria macedougali**—
Larger than the N. heyderi 50, 75, \$1.00
- Opuntia basilaris**—
(Beaver Tail) Purplish pads, very fine spines, magnificent magenta flower. Easy to grow. Very showy15, 25, 35, 50c up
- Opuntia chlorotica**—
A large upright type, blue pads, fine, drooping, yellow spines, not common50, 75c up
- Opuntia erinacea**—
The pink spined grizzly bear cactus15, 25, 35c up
- Opuntia leptocaulis**—
Minature tree. Bright red fruit in winter15, 25, 35c
- Opuntia parishii**—
The creeping opuntia of the Mojave Desert. Handsome yellow fruit.25c
- Opuntia ramosissima**—
Many small, woody branches. Magenta flower25, 35, 50c
- Opuntia Santa Rita**—
Upright, blue, turning purple at times, nearly spineless, large yellow flower. Rooted pads35, 50c
- Opuntia ursina**—
The long, white spined grizzly bear25, 35, 50c up
- Peniocereus greggii**—
Tuberous, night blooming cereus. Large white flower. The Mexicans call it "La Reina de la Noche."\$2.50 to \$5.00
- Phellosperma tetrancistra**—
Similar to Neo. grahami, but much rarer. Large pink flower 25, 35, 50c
- Wilcoxia poselgeri** —
(Cereus tuberosa) The tuberous rooted lead pencil cactus. Small round branches, large pink flower35, 50c
- All the above are delivered free throughout the United States, when the order amounts to \$1.00 or more.

COLLECTIONS

- 8 plants, all different, our choice for making up bowls\$1.50 delivered
- 12 plants, all different, our choice for making up bowls\$2.00 delivered
- 12 plants, all different, our choice for out door or single pot planting, \$3.00 delivered in the United States.
- Clistoyucca arborescens**, the joshua palm\$1.00 up
- Agave utahensis var. nevadensis**, small type, long wavy spine50c

WHY

We are sure you will like our plants.

Every one is a selected plant—selected for size, shape, color and health. We do all our own collecting.

Every one is handled carefully. Cactus are not to be thrown around with a pitch fork or tramped into a box.

Every one is packed carefully. We wrap each one in paper, and layer them in excelsior.

Every one comes from the desert in our specially designed and built truck. The plants are carried in a covered body which protects from sun and wind. They are carefully packed in shallow boxes, which prevent crushing from their own weight. Each layer of boxes slides independently of the rest.

Western cacti are different. Each district has its own type. The other districts have fine cacti, but you will be pleasantly surprised when you open a box of ours.

You will know what you are getting. One plant of every kind in each shipment, carries a printed label with its name.

Remember these prices are delivered.

MEXICAN COLLECTING TRIP

Very likely we will make our fourth collecting trip throughout Lower California, Mexico, next winter. Write about it now.

JOIN

The Cactus and Succulent Society of America. \$3.00 per year includes membership and the monthly Journal. Secretary, W. M. Ketteringham, 610 W. 65th St., Los Angeles, Calif.

SUBSCRIBE

To "Desert," a snappy, monthly magazine devoted chiefly to desert plants, \$1.50 per year. Address, Desert Magazine, Box 68, Pasadena, Calif.

To learn how to grow and propagate cactus for your garden. Dr. Houghton's "The Cactus Book", \$2.25 at your bookstore.